

#### EAST ASIA SECURITIES COMPANY LIMITED

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HONG KONG RESEARCH 12<sup>th</sup> June 2006

# Main Board Listing - Research

## 達進精電控股有限公司

## TC Interconnect Holdings Limited [Stock Code: 0515]

Sponsor, Bookrunner and Lead Manager : CAF Securities Company Limited Co-Lead Managers : CIMB-GK Securities (HK) Limited

VC Brokerage Limited

Co-Managers : Quam Securities Company Limited Sun Hung Kai International Limited

Sector : Technology Hardware & Equipment

Business: Manufacturer of printed circuit boards in the PRC

**Total share offer:** 60,000,000 shares

(25% of the enlarged share capital)

**Public Offer:** 6,000,000 shares (10%)

**Placing:** 54,000,000 shares (90%)

**Greenshoe:** 9,000,000 shares (15%)

**Price:** HK\$1.0 per share

Market Cap.: HK\$240 million

**Pro Forma FY2005 P/E:** 4.76x

Adjusted NTA per share: HK\$0.83

Staffing: 1,632

**HK Public Offer period:** 

12<sup>th</sup> June 2006 – 15<sup>th</sup> June 2006

Receiving bank: Hang Seng Bank

Share registrar: Tricor Investor Services Limited

Listing date: 23<sup>rd</sup> June 2006

#### **Business of TC Interconnect**

The Group was ranked tenth amongst all PCB (Printed Circuit Board) manufacturers originated from Hong Kong and the PRC based on revenue, according to an independent survey published in September 2005.

The Group's products can be broadly classified into three categories, namely single-sided PCBs, double-sided PCBs and multi-layered PCBs. They are sold to various EMS (Electronic Manufacturing Services) companies and **OEMs** (Original Equipment Manufactures) that manufacture products for international electronics brand operators in the application of consumer electronic appliances, computer and computer peripherals, and communications equipment.

The Group's current production plant is located in Sanjiao Town, Zhongzhan City, Guangdong Province. As at 31<sup>st</sup> December 2005, the annual production capabilities of the Group for its single-sided, double-sided and multi-layered PCBs were approximately 24.0 million square feet, 10.8 million square feet, respectively.

## <u>Major Shareholders after Listing</u> (Assuming the over-allotment option is not exercised)

Mr. Yeung Hoi Shan, Chairman

75%

Note: Kingboard Chemical Holdings (stock code: 0148) has agreed to subscribe for 23,760,000 shares in the offering, representing 9.9% of the Group's enlarged share capital.

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#### **Use of Proceeds**

Net proceeds from the offer are estimated to be HK\$51.5 million.

(Based on an offer price of HK\$1.0 per share, and assuming the over-allotment option is not exercised)

	HK\$ million
Expansion of the production facilities	27.0
Construction of a new two-floor factory building as an extension to the existing plant	19.4
General working capital	5.1

### **Financial Highlights**

	Year ended 31 <sup>st</sup> December		
	2003	2004	2005
	HK\$'000	HK\$'000	HK\$'000
Turnover	329,612	420,965	495,632
Gross profit	65,726	77,744	98,769
Operating profit	29,274	49,978	51,563
Net profit	22,211	37,361	37,289
Owner's equity	73,569	110,930	148,159

#### Strengths/Opportunities

- ✓ The Group has accumulated years of experience in manufacturing a variety of PCBs. The high level of automation employed in its production gives it a competitive edge in terms of shortening production lead-time and responsiveness to market needs. Such capability is particularly important in dealing with large-scale EMS companies and OEMs, which usually require timely delivery of bulk orders.
- ✓ The Group will commence the construction of new production facilities in August 2006. Upon its completion by the end of 2006, the new production facilities will allow the Group to increase its capacity in the production of PCBs.
- ✓ Priced at 4.76x FY2005 P/E, valuation of the counter is not demanding compared with around 6x for Sinotronics Holdings (*stock code*: 1195) and AKM Industrial (*stock code*: 8298).

#### Weaknesses/Threats.

- × The Group's business is dependent on the development of the consumer electronics appliances, computer peripherals and communications industries, which is subject to rapid technological changes, short product life cycle, intense competition and pricing pressure.
- The PCB market in the PRC is highly fragmented as there are more than 1,000 PCB manufacturers scattered around the PRC.
- × The markets for single-sided and double-sided PCBs are relatively saturated. Companies competing in these two product categories might experience industry consolidation in the foreseeable future where dominant players will benefit from economies of scale and therefore seize more market shares.
- × As at 31<sup>st</sup> December 2005, the Group had a net debt to equity ratio of over 100%.

# Recommendation: Unexciting

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